

Message Text

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PAGE 01 PEKING 00989 170218Z
ACTION EB-07

INFO OCT-01 EUR-12 EA-07 ISO-00 COME-00 /027 W
-----170648Z 031414 /15

R 170105Z MAY 77
FM USLO PEKING
TO SECSTATE WASHDC 7810
INFO AMEMBASSY BELGRADE
AMEMBASSY BERLIN
AMEMBASSY BONN
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMCONSUL LENINGRADE
AMEMBASSY MOSCOW
AMEMBASSY PRAGUE
AMEMBASSY SOFIA
AMEMBASSY VIENNA
AMEMBASSY WARSAW

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E.O. 11652: N/A
TAGS: BEXP, EEWT, X
SUBJ: 1976 EASTERN EUROPEAN ECONOMIC AND COMMERCIAL
OFFICERS RECOMMENDATIONS

REF: A) STATE 91419, B) 1976 STATE A-5884

FOLLOWING ARE COMMENTS ON THE PARAGRAPHS OF THE RECOMMENDATIONS
LISTED IN PARA 2 REF A. COMMENTS ARE KEYED TO LISTED PARAGRAPHS.

2. NOT APPLICABLE.

11. PRC HAS BORROWED ABROAD ONLY RELATIVELY SMALL AMOUNTS OF
SUPPLIERS' CREDITS. WHILE IN 1976, PRC DESIRE TO REDUCE THE AMOUNT
OF CREDIT OUTSTANDING WAS ONE FACTOR IN REDUCING IMPORTS FROM THE
US, IT WAS PROBABLY NOT THE MAJOR FACTOR. AS LONG AS THE PRC
MAINTAINS ITS POLICY OF RESTRICTING BORROWING FROM FOREIGN
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COUNTRIES, US EXPORTS WILL SUFFER, BUT ONLY TO THE SAME EXTENT AS
THOSE OF OTHER EXPORTERS; THE PRC HAS NOT DISCRIMINATED AGAINST
US SUPPLIERS IN THIS RESPECT.

14. THE CHINESE HAVE REACTED SHARPLY TO THE PRINCIPLE OF EXPORT
CONTROLS EVEN THOUGH THEY OBVIOUSLY APPROVE THEIR APPLICATION TO
THE SOVIET UNION. WE DO NOT THINK THAT VISITS TO AND FROM THE US
TO "EXPLAIN" WHY AND HOW THE US DISCRIMINATES AGAINST THE PRC

WOULD BE USEFUL, AND WE SUSPECT SUCH VISITS WOULD BE COUNTER-PRODUCTIVE. WHAT WOULD IMPROVE CHINESE AND US BUSINESSMEN'S ATTITUDES TOWARD THE EXPORT CONTROL SYSTEM WOULD BE INCREASING THE SPEED OF DECISIONS AND A REDUCTION IN THE AMOUNT OF PAPER WORK REQUIRED.

15. THE PRC HAS ALWAYS LIMITED THE AMOUNT OF INFORMATION IT GIVES ON ITS PROPOSED IMPORTS OF ITEMS UNDER EXPORT CONTROL, WHICH IN RETURN RESTRICTS THE ANALYSIS OF PROJECTS USLO IS ABLE TO GIVE. FREQUENTLY, HOWEVER, INFORMATION IS AVAILABLE IN COMMERCE THAT IS NOT AVAILABLE AT USLO.

16. SO FAR WE HAVE HAD NO COMPLAINTS ON MARKET DISRUPTION OR UNFAIR TRADE PRACTICES INVOLVING THE PRC.

17. SO FAR WE HAVE HAD NO DUMPING CASES INVOLVING THE PRC.

19. THE AGRICULTURAL ATTACHE IN HONG KONG FULLY COORDINATES HIS TRAVEL IN CHINA WITH USLO.

20. NOT APPLICABLE.

21. PRC OFFICIALS SO FAR HAVE REFUSED TO RECEIVE USDA OFFICIALS IN CHINA. WE DO NOT RECOMMEND TRIPS UNTIL WE HAVE EVIDENCE THAT THIS POLICY HAS BEEN CHANGED.

26. NOT APPLICABLE. THERE IS NO PAO AT USLO AND NO MEDIA SUPPORT IS POSSIBLE IN THE PRC FOR US ECONOMIC AND COMMERCIAL OBJECTIVES IN CHINA.

27. NOT APPLICABLE.

29. NOT APPLICABLE.

32. USLO HAS ENDEAVORED TO FURNISH, IN ITS ECONOMIC AS WELL AS ITS COMMERCIAL REPORTING, INFORMATION WHICH CAN BE USED IN WASHINGTON IN MARKET RESEARCH PROGRAMS.

33. IN TRADE EXHIBITIONS IN CHINA, THE PRC SELECTS THE GENERAL LINES TO BE EXHIBITED AND THE EXPORTING COUNTRIES SELECT THE LIMITED OFFICIAL USE

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SPECIFIC PRODUCTION. TO THE EXTENT THESE REPRESENT CHINESE PRIORITIES WE REPORT THEM. USLO ALSO REPORTS CHINESE PURCHASES FROM OTHER COUNTRIES AT THE SEMI-ANNUAL EXPORT COMMODITIES FAIRS IN CANTON.

34. USLO REGULARLY REPORTS TRADE EFFORTS BY JAPAN, THE FRG AND OTHER COMPETITORS OF THE US.

35. IT IS MOST UNUSUAL WHEN USLO IS ABLE TO ASCERTAIN FROM PRC OFFICIALS THE REAL REASONS THAT US FIRMS DID NOT SECURE CONTRACTS. WE REPORT SUCH INFORMATION WHEN IT IS AVAILABLE.

41. NOT APPLICABLE. USLO HAS NO FOREIGN SERVICE LOCALS.

44. NOT APPLICABLE.

46. WE HAVE NOT YET DEVISED A WAY TO FIT AMERICAN EXPORT PROMOTION TECHNIQUES INTO THE HIGHLY RESTRICTED CHINESE MARKET SITUATION. THE CHINESE FAVOR SEMINARS CONDUCTED BY EXPORTERS IN PEKING FOR SMALL GROUPS OF APPROPRIATE CHINESE.

47. NOT APPLICABLE.

50. THE CHINESE SYSTEMATICALLY RESTRICT ACCESS TO END USERS BY FOREIGN EXPORTERS. WE REPORT SUCH INFORMATION WHENEVER IT BECOMES AVAILABLE.

DEAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: REPORTS, LOANS, TRADE CONTROLS
Control Number: n/a
Copy: SINGLE
Sent Date: 17-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770548/aaaabprv.tel
Line Count: 117
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3f773d92-c288-dd11-92da-001cc4696bcc
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